

LOOPER IS HIRING 🚀

Internship | Account Manager Benelux | 5 months minimum | Starting ASAP

At Looper.com, one of the fastest-growing E-commerce in the Netherlands specializing in promotional products, we are thrilled to announce an exciting opportunity for a Trainee Account Manager to join our rapidly growing team. We are expanding our team for the Benelux territory and are looking for a **Trainee Account Manager** to join our team.

With a nomination as one of the best websites for promotional products in the Netherlands in 2024 & 2025 by PromZ magazine, Looper.com is renowned for its commitment to excellence. We operate with a state-of-the-art custom ERP system, specifically designed for this market, making us a unique player in Europe.

As a Trainee Account Manager, you will play a pivotal role in our expansion into the Dutch market, covering Netherlands, Belgium and Luxembourg. This is a challenging and rewarding position that offers a comprehensive six-month traineeship program, with the potential for a full-time contract upon successful completion. We are seeking an ambitious and driven individual who is passionate about sales and eager to make a lasting impact on our organization.

Key Responsibilities:

- Foster strong relationships with clients acting as their primary point of contact.
- Identify client needs, tailor product offerings, and negotiate prices to drive sales and achieve targets.
- Collaborate closely with our internal teams to ensure seamless order processing and timely delivery.
- Proactively seek new business opportunities and contribute to Looper.com's market growth in the region.
- Deliver exceptional customer service, surpassing client expectations and ensuring their satisfaction.

Requirements:

- **Full professional proficiency in Dutch** language skills, enabling effective communication with clients and stakeholders.
- Willingness to relocate to Amsterdam, where Looper.com is headquartered
- Recent graduate or soon-to-be graduate with a strong interest in sales and business development.
- Results-oriented mindset, with a passion for exceeding sales targets and driving business growth.
- Excellent interpersonal and communication skills to engage effectively with clients and internal teams.

What We Offer:

- Traineeship salary of €750 net per month.
- Opportunity for a competitive salary and uncapped bonus structure upon completion of the traineeship.
- Exciting career prospects with a company that is revolutionizing the promotional products industry.
- Collaborative and dynamic work environment, working alongside a diverse and multicultural team.

- Continuous learning and development opportunities to enhance your professional growth.
- Be part of Loopper.com's success story contribute to our hyper-growth trajectory.

Are you ready to embark on an exhilarating journey with Loopper.com? Join us in shaping the future of the promotional products industry.

Apply now and send your resume and a brief introduction 🙌🙌