

Sales Intern – German-speaking (DACH, full-time)

Location: Amsterdam



The role

We're looking for a proactive, German-speaking Sales Intern to support growth in the DACH market. You'll help build and nurture relationships with retailers and brands while gaining hands-on experience in sales and account management. If you're commercially driven and excited about tech, this internship is a fast track to sharpen your skills in a high-energy, data-driven environment.

About Orderchamp

Orderchamp is reimagining wholesale with technology that helps retailers and brands thrive. Since day one, we've used curation, tech, and data to connect a community of over 200,000 independent retailers and 6,000+ brands worldwide, helping boutiques discover new bestsellers (with or without holding inventory) and enabling brands to scale across borders.

We recently launched Orderchamp Cloud, a next-gen e-commerce system delivering digital B2B solutions that let brands and wholesalers sell smarter and faster, reducing fragmentation, cost, and complexity by bringing essential B2B functionality into one platform.

What you'll do

- Follow-up on warm leads.
- Convert leads into active customers.
- Build and maintain strong customer relationships.
- Upsell Orderchamp features/services and drive product adoption.
- Grow revenue through targeted sales activities.
- Build and manage your pipeline in HubSpot CRM.
- Use platform analytics to increase engagement and sales across brands and their retailers.
- Support ad-hoc projects as needed.

About you

- Bachelor's/Master's level thinking.
- Fluency in German and English.
- Any prior experience in sales or e-commerce is a bonus.
- Ambitious, proactive, and resilient. You love hitting (and beating) targets.
- A confident communicator who enjoys working with people and stays goal-focused.

What we offer

- Internship compensation of €500 per month, plus monthly performance bonuses.
- Personal coaching and mentorship to accelerate your sales growth.
- High-quality gear: MacBook, headset and large screen.
- A vibrant, fun workspace in our spacious Amsterdam office (Leidseplein), complete with gaming consoles, ping pong table and great lunch.
- Real ownership and room for initiative in a fast-growing scale-up.
- Birthday day off, but bring back cake! 🎂

Join our team

Want to join our team? Then we'd love to hear about you! Pls check out our website or send your cv and motivation to

simone@orderchamp.com