

*Dealsuite is looking for an enthusiastic intern to join our Growth team! Are you ready to dive into the world of Business Development and contribute to the international expansion of Europe's largest online deal-sourcing platform? Join a young and dynamic team, gain valuable experience, and maybe even secure a full-time position after your internship!*

## **About Dealsuite**

Dealsuite is Europe's largest online deal-sourcing platform and one of the 250 fastest-growing companies in the Netherlands. Our platform connects M&A (Mergers and Acquisitions) professionals, making the deal-sourcing process more efficient and effective. We value fun as a core part of our company culture—expect to challenge your colleagues to a game of ping pong during lunch breaks, and kick off your weekend with office drinks every Friday!

## **Internship Activities**

As an intern on our Growth team, you'll assist in executing our international growth strategy. You'll be part of a team of young, international colleagues, working towards expanding Dealsuite's market presence and making sure our clients are successful being part of our network and software. We encourage you to take ownership and assume significant responsibility. If you already have experience or are a fast learner, your tasks and responsibilities will grow throughout the internship.

The ideal candidate can progress towards building their own client portfolio, eventually stepping into the role of a full Business Development Manager or Client Success Manager. Additionally, you'll have the opportunity to conduct research or write your internship report. We're well-experienced in hosting interns and fostering their growth.

## **Tasks Include (depending on sales or client success)**

- Identifying (foreign) prospects using advanced prospecting tools
- Connecting with industry professionals
- Providing operational support
- Preparing and executing marketing campaigns
- Pro-active client success support
- Providing new customers with live online demonstrations of the product
- Performing direct sales calls (optional)

## **Profile of the Ideal Intern**

- Fluent in Dutch and English; other languages are a plus
- Previous internship or experience in Sales, Client Success, Customer Support, or Recruitment is valued
- Bachelor's or University-level student
- Enthusiastic and proactive attitude
- Background in Economics, Business, or Sales
- Available for a minimum of 5 months

## **What We Offer**

- Valuable work experience to enhance your resume
- Training and coaching throughout the internship
- Potential to secure a full-time position after the internship
- A competitive intern allowance of 500 euros per month (400 euros for 5 days a week, plus 75 euros for lunch and 25 euros travel allowance)
- A young, welcoming team environment
- Office easily accessible by public transport
- And, of course, Friday afternoon drinks!