

SDR Intern - SaaS (Dutch speaker)

Kickstart your sales career. Learn fast, book real meetings, and grow with Tribe CRM's Dutch team.

Location: Utrecht | Internship, 6 months | International team | Learning & career growth | On-site gym

Build what's next with us

efficy Group is the European home for Tribe, Apsis, and efficy CRM. For years, our brands have earned trust across European markets by building systems that are sovereign, compliant, and now AI-native. Today, we're bringing that story together under one roof, as your European partner for AI-powered CRM.

We help organisations navigate the agentic era of customer intelligence, automating smarter decisions, building stronger relationships, and growing sustainably over time. Over 330,000 users across 60+ countries rely on us to grow smarter, move faster, and build lasting business relationships.

Kickstart your career in tech sales

Our Sales Hub in Utrecht is where early-career talent learns fast, grows with confidence, and becomes part of something real.

As an SDR Intern, you'll start conversations, open doors, and connect future customers to Tribe CRM. You'll join Niels's team and focus on the Dutch market. You'll get structured onboarding, a dedicated sales coach, proven playbooks, and a close-knit team that celebrates wins together. Your team can't wait to welcome you!

We're not looking for a perfect CV. We're looking for drive.

What's in it for you?

- Structured onboarding and a dedicated sales coach from day one
- Real sales tools and proven playbooks to set you up for success
- A team that invests in upskilling and growing from within
- Career growth opportunities
- Work in a genuinely AI-driven environment
- Team events & people experience program
- On-site gym and a social sales hub that knows how to celebrate

What you'll be doing

- Qualify and follow up on inbound marketing leads
- Book quality demo meetings for the Sales team
- Run short discovery calls to understand prospect needs
- Support outbound prospecting to keep the pipeline moving
- Keep CRM records clean and up to date
- Work closely with the team to sharpen your outreach and approach
- Follow proven workflows that keep you focused and efficient

Who you are

- A final-year student with a genuine drive to launch a career in tech sales
- A clear communicator and a good listener who builds rapport easily
- Comfortable with digital tools and tech & AI-savvy
- Willing to be on-site and part of a buzzing sales team
- Able to provide a university internship agreement
- Available for 6 months
- Native level of Dutch
- Full professional fluency in English

Ready to succeed and make an impact with us? Apply today, we can't wait to meet you! Please submit your application in English.

Apply here: jobs.efficacy.com/jobs/7876266-sdr-intern-saas-dutch-speaker

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